



State of California
Employment Training Panel

Training Proposal for:
Majack Services, Inc. dba Stanley Steemer

Agreement Type: Small Business

Agreement Number: ET09-0246

Panel Meeting of: **October 17, 2008**

ETP Regional Office: **Sacramento**

Analyst: K. Muraki

CONTRACTOR:

- Type of Industry: Services:
Priority Industry: ☐ Yes ☒ No
- Contractor's # of Full-Time Employees:
 - *California:* 18
 - *Worldwide:* 18
 - *Number to be trained:* 16
- Turnover Rate: 18%
- Repeat Contractor: ☐ Yes ☒ No

CONTRACT:

- Training Project Profile: SET/Retrainee
- ETP Funding Amount: \$8,448
- In Kind Contribution: \$24,630
- Average Cost per Trainee: \$528
- Post Retention Wage: \$23.36
- Health Benefits: \$.52 per hour
- Occupations to be Trained: Water Restoration Tech; Applied Structural Drying Supervisor; Mold, Fire and Smoke Remediation Tech; Stone Remediation Tech; Administrative Staff
- Training Menu:
 - ☒ Computer ☐ Management
 - ☒ Commercial ☒ Business
 - ☐ Cont. Improvement ☒ Other: Hazardous Materials
- Range of Hours: 8 - 60 Weighted Avg: 24

- Multiple Job Numbers: ☐ Yes ☒ No
- County(ies) Served: Sonoma
- Union Representation: ☐ Yes ☒ No
- Subcontractors: To Be Determined
- Third Party Services: N/A

INTRODUCTION

Majack Services, Inc. dba Stanley Steemer (Majack) was founded in 1986; in 2005 the company was purchased by the former general manager, Gina Belforte. Since the acquisition, Majack broadened its focus from a one-dimensional steam cleaning company and added tile, grout and hardwood restoration services. The company looks to continue to expand its restoration services to include water, mold and fire/smoke restoration services.

ETP funding will provide Majack the opportunity to acquire the most current, in-depth training provided in the building restoration industry. Training will enable trainees to prepare for proper certifications in order to meet industry standards. This opportunity will enable the company to be more competitive in the building restoration industry.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.